

Executive Building Ownership & Facilities Management / MASTER FILE

	EMAIL	PHONE	POSTAL	
SEGMENTS	\$440/M	\$225/M	\$165/M	
Universe / Base Rate	N/A	82,486	85,798	
Active US Subscribers / Base Rate	66,405	82,486	85,798	
Email Addresses / Base Rate (Free Transmission)	66,405			
Telemarketing / Base Rate		82,486		
Active Canadian Subscribers / Base Rate	N/A	N/A	N/A	
Combined PHONE-POSTAL / Base Rate \$275/M		82,486		
Type of Rentals	B2B / Email, Postal, Phone			
Source	Controlled / Requested Circulation			
Geography	USA, Limited Canada			
Reuse / Key Coding / Nth Name	Please Inquire			
TRANSMISSION / ADDRESSING	Price			
Minimum Order	\$675			
Order Cancellation	\$75/F			
Pkg Transmission - Postal / Telemarketing	\$75/F			
Suppression List - You provide to us	\$150/F			
First HTML Tracking Links Set-Up Test	Included			
Re-Blast @ 15% of Original Cost	15%			
Email - Blast Leads \$25 per lead	Email - Personalization \$20/M			

Email - Blast Leads \$25 per lead	Email - Personalization \$20/M				
	EMAIL PHONE POSTAL				
Number of Buildings (\$15/M)	\$440/M	\$225/M	\$165/M		
H - 1000 or more	507	541	559		
G - 500-999	313	339	352		
F - 100-499	1,509 1,64		1,691		
D - 50-99	1,652	1,835	1,878		
A - 20-49	2,417	2,644	2,701		
9 - 14-19	1,400	1,549	1,583		
8 - 8-13	2,498	2,753	2,818		
7 - 4-7	3,651	4,111	4,205		
6 - 1-3	5,631	6,516	6,691		
	19,578	21,933	22,478		
	EMAIL	PHONE	POSTAL		
Bldg./Organization Type (\$15/M)	\$440/M	\$225/M	\$165/M		
10 - Commercial Buildings	16,562	19,976	20,870		
20 - Government Buildings	6,272	7,649	7,976		
30 - Industrial Buildings	3,456	4,018	4,127		
40 - Hospitality Buildings	2,499 2,958		3,037		
50 - Medical Buildings	13,746	19,026	20,137		
60 - Retail Buildings	1,956 2,150		2,195		
70 - Educational Buildings	21,512	26,255	26,992		
90 - Arch Firms/Consultants/Contractors	402	454	464		
	66,405	82,486	85,798		
	EMAIL PHONE		POSTAL		
Additional Select Options (\$15/M)	\$440/M	\$225/M	\$165/M		
DATA CENTER MANAGEMENT	10,053	11,972	12,291		
LABORATORY MANAGEMENT	3,176	3,463	3,561		
K12 vs HIGHER ED	20,840	25,567	26,258		
GREEN PRODUCT INVOLVEMENT	6,550	7,073	7,262		
	EMAIL	PHONE	POSTAL		
Square Feet (\$15/M)	\$440/M	\$225/M	\$165/M		
E - Over 10,000,000	2,698	3,103	3,198		
D - 6,000,000-10,000,000	1,407	1,594	1,637		
C - 3,000,000-6,000,000	1,789	2,017	2,066		
B - 1,000,000-3,000,000	4,455	5,078	5,228		
4 - 500,000-999,999	4,515	5,166	5,287		
3 - 250,000-499,999	3,556	4,091	4,210		
2 - 100,000-249,999	6,002	7,050	7,254		
1 - Under 100,000	961	1,262	1,311		

25,383

29,361

30,191

LIST MANAGER CONTACT INFORMATION

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M = Per Thousand F = Flat

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DESCRIPTION

Our decision maker master file - combines our Building Operating Management and Facility Maintenance Decisions print publications.

Send your message directly to: -Decision-makers who are responsible for recommending, selecting and purchasing a wide variety of products and services for their facilities - C-level executives, building owners, maintenance directors and facility managers with enormous purchasing potential.

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	EMAIL	PHONE	POSTAL	
Job Function/Title (\$15/M)	\$440/M	\$225/M	\$165/M	
21 - Other Executive/Management Titles	1,621	2,249	2,382	
26 - Other Construction/Engineering Titles	1,106	1,300	1,354	
31 - Building Owner, Developer, C-Level Executive	5,638	7,944	8,112	
32 - VP/Director of Facilities & Buildings	10,423	12,504	12,852	
33 - VP/Director of Real Estate	478	573	601	Ē
34 - Property & Asset Manager	4,454	5,285	5,591	흜
35 - Building & Facility Manager	14,377	16,316	17,102	ő
36 - VP/Director of Energy Services	76	98	101	þe
41 - VP/Director of Facilities Engineering	520	673	685	a <u>t</u>
42 - VP/Director of Design & Construction	183	223	229	쿒
43 - Physical Plant Director	559	705	726	ă
44 - Project Manager	1,405	1,658	1,715	nag
45 - Energy Manager	136	158	162	Building Operating Management
46 - Construction Manager	137	185	196	ĕ
47 - Staff Architect	100	115	117	-
48 - Staff Engineer	541	715	755	
49 - Space Planner/Interior Designer	102	128	131	
50 - Energy Director	23	35	36	
55 - Superintendent of Schools/School Districts	4,335	5,892	5,964	
60 - Director of Maintenance	4,276	5,843	6,279	
61 - Director of Maintenance & Engineering	327	438	463	
62 - Director of Facilities Maintenance	726	1,028	1,074	
63 - Director of Building and Grounds	3,250	3,692	3,758	27
64 - Director Building Services/Plant Services	175	270	282	<u> 2.</u>
65 - Maintenance Manager	3,141	3,913	4,093	Facility Maintenance Decisions
66 - Facility Maintenance Manager	817	1,042	1,082	Ma
67 - Engineering & Maintenance Manager	203	275	285	푩
68 - Building Services Manager/Supervisor	187	285	296	ena
69 - Plant Manager/Supervisor	340	439	469	Ē
70 - Building Maintenance Superintendent	91	122	127	e D
71 - Building & Grounds Superintendent	184	227	233	<u>ec.</u>
72 - Maintenance Supervisor	4,668	5,830	6,155	ğ
73 - Building Supervisor	114	158	163	25
74 - Facility/Building/Maintenance Engineer	321	416	442	
75 - Other Maintenance Management	1,371	1,752	1,786	
	66,405	82,486	85,798	