

Send Your Message Directly To...

Decision Makers responsible for commercial and institutional facilities. Office buildings, shopping centers, chain stores, hospitals, government buildings, schools/universities, hotels, industrial office complexes and many others.

People in Charge of renovation, retrofit, facilities management and construction for their organizations; those who select building products and related services

Titled Personnel, by Name at organizations controlling the greatest number of the nation's non-residential facilities and the bulk of total square footage.

35,000 Names: Presidents, Owners, Partners, CEOs Exec VPs, VPs, CFOs, Treasurers, Controllers, Facilities Executives including Directors, Managers and planners, Engineers, Real Estate/Property Officers, and other commercial facility executives

Reach these elusive, hard-to-find professionals by renting the newly updated Facilities Design & Management magazine Circulation Lists.

Facilities Design & Management's 100% personalized lists can take your message directly to 35,000 building owners/managers responsible for 3.2 million buildings of all types.

Join the growing number of firms that profit by targeting Facilities Design & Management readers. Test the list for your next marketing program. Reach the building owners/managers you've been searching for. The results will convince you.

First-time User Special Test Rate:

First-time users of the list qualify for a special 15% discount rate. Contact list manager for details.

Selections Available:

Business and industry, job title category, zip code/ SCF/ state, or any combination of these.

List Rental Charges

Base Rate	\$89/M
Select/Set-up	\$15/M
Email Transfer (additional)	\$75 Flat
Keycode (additional)	\$15/M

View Datasheets online:
www.tradepress.com/lists

Terms and Ordering Information:

20% commission on base rate to recognized list brokers.
Sample required for approval. *Orders processed within 5 to 7 days.
Minimum charge \$750 per order. See accompanying information for title categories, market segments and current counts.
*RUSH PROCESSING AVAILABLE.

For more information on how you can target these lucrative prospects contact

Sherman Leibowitz at 414-228-7701, Ext. 441.
sherman.leibowitz@tradepress.com

Trade Press List Management

2100 W. Florist Avenue • Milwaukee, WI 53209
414-228-7701, Ext. 441 • Fax: 414-228-1134

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Title Categories: (All job titles are selectable individually)		Direct Mail
Presidents, Owner/Partners, CEOs, Chairman, VPs, Controllers, Executive VPs, other corporate executives Facility Directors, Building Managers, Facility Planners, Real Estate Managers, Project Managers, Property Managers, Purchaser/Buyer, General Manager, Asset Manager, Engineer, Security Manager		
Total Qualified Names		10,562

Geographical Breakout of Qualified Circulation			
State & Zip Code	Direct Mail		
039-049 Maine	42		
030-038 New Hampshire	55		
050-059 Vermont	26		
010-027 Massachusetts	361		
028-029 Rhode Island	44		
060-069 Connecticut	207		
New England	735		
100-149 New York	870		
070-089 New Jersey	376		
150-196 Pennsylvania	643		
Middle Atlantic	1,889		
430-459 Ohio	568		
469-479 Indiana	173		
600-629 Illinois	650		
480-499 Michigan	301		
530-549 Wisconsin	353		
East No. Central	2,045		
550-567 Minnesota	290		
500-528 Iowa	142		
630-658 Missouri	281		
580-588 North Dakota	45		
570-577 South Dakota	31		
680-693 Nebraska	125		
660-679 Kansas	96		
West No. Central	1,010		
197-199 Delaware	60		
206-219 Maryland	219		
200-205 Washington, D.C.	112		
220-246 Virginia	279		
247-268 West Virginia	54		
270-289 North Carolina	275		
290-299 South Carolina	98		
300-319 Georgia	265		
320-349 Florida	380		
South Atlantic	1,742		
State & Zip Code	Direct Mail		
400-427 Kentucky	137		
370-385 Tennessee	153		
350-369 Alabama	106		
386-397 Mississippi	50		
East So. Central	446		
716-729 Arkansas	39		
700-714 Louisiana	102		
730-749 Oklahoma	87		
750-799 Texas	550		
West So. Central	778		
590-599 Montana	31		
832-838 Idaho	31		
820-831 Wyoming	8		
800-816 Colorado	174		
870-884 New Mexico	41		
850-865 Arizona	107		
840-847 Utah	56		
859-898 Nevada	43		
Mountain	491		
995-999 Alaska	31		
980-994 Washington	181		
970-979 Oregon	100		
900-961 California	1,049		
967-968 Hawaii	65		
Pacific	1,426		
Total Qualified Circulation	10,562		

To inquire or order, contact Sherman Leibowitz at 414-228-7701, Ext. 441.
email: sherman.leibowitz@tradequip.com

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