

## Data Center Facilities Management

SEGMENTS	
	Count Rate
Universe / Base Rate	27,127 \$165/M
Active US Subscribers	26,845 \$165/M
Email Addresses	19,105 \$390/M
Telemarketing	25,847 \$225/M
Active Canadian Subscribers	282 \$165/M

Active Canadian Subscribers		
ТҮРЕ		
Email	Business , Postal, Phone	
SOURCE		
Controlled Circu	lation, OPT-IN	
GEOGRAPHY	USA, Canada	
SELECTS		Price
Business / Industry Type		\$15/M
Job Title		\$15/M
State SCF (First 3 of Zip)		\$15/M \$15/M
Zip		\$15/M
AVERAGE INCOME		
	N/A	
GENDER PROFILE		
	N/A	
MINIMUM ORDER		
		\$675
REUSE		
	Please Inquire	
CANCELLATION		
GANGLELATION	Charges:	\$75/F
KEY CODING		
KET CODING	Please Inquire	
TRANSMISSION / ADDRESSING	-	
TRANSMISSION / ADDRESSING		Price
E-Mail		\$75/F
FTP Supression List - You provide to us		\$75/F \$150/F
E-Blast		\$50/M
Nth Name	4	No Charge
First HTML Tracking Links Set-Up Te	est	Included
LIST MANAGER CONTACT INFOR	RMATION	
Kimberly Reed TRADE PRESS MEDIA GROUP		
2100 West Florist Ave		
Milwaukee, WI 53209		
Phone: (414) 228-7701 x441 Fax: (414) 228-1134		
kimberly.reed@tradepressmedia.co	<u>m</u>	

MISSION / ADDRESSING	Price
ion List - You provide to us ne ML Tracking Links Set-Up Test	\$75/F \$75/F \$150/F \$50/M No Charge Included
ANAGER CONTACT INFORMATION	
/ Reed <b>PRESS MEDIA GROUP</b> sst Florist Ave se, WI 53209 (414) 228-7701 x441 (4) 228-1134 <b>.</b> reed@tradepressmedia.com	
SQUARE FEET E Over 10,000,000 D 6,000,000-10,000,000 C 3,000,000-6,000,000 B 1,000,000-3,000,000 4 500,000-999,999 3 250,000-499,999 2 100,000-249,999	COUNT 1,971 1024 1,333 3,512 3,311 2,479 5,059

Data Center Facilities Management - This database is built from the reputable Active Subscriber list of Building Operating Management & Facility Maintenance Decisions Magazines - published by Trade Press Media Group

Data Center Facilities Management offers a unique opportunity to take your sales message directly to an influential audience involved in issues related to energy consumption, floor space and data center operational costs.

Reach this hard-to-find group of data center managers and executives responsible for the day-to-day operations of the equipment, systems and services necessary for Data Centers at the Nation's Largest Commercial Facilities.

## List Management - Updated Monthly

- BPA-Audited to ensure accuracy and recency Controlled Circulation
- 100% Personalized with Company, Contact Name and Job Title - Lists Available for Direct Mail, Email and Telemarketing

Trade Press Media Group is a leading business-to-business media company that owns award winning trade magazines, web sites, vertical search engines, national trade shows and conferences, virtual trade shows and valuable eLearning webcasts and podcasts. Trade Press specializes in three important industries: Facility Management & Maintenance, Commercial Cleaning and Railroad & Rail Transit.

	JOB TITLE	COUNT	
	31 Building Owners Dvlprs	3,744	
	32 VP/Dir of Fac & Bldgs	3,662	_
	33 VP/Director Real Estate	289	Building Operation Management
	34 Property & Asset Mngrs	1,441	ä
	35 Building & Facility Mgr	4,163	Ē
	36 VP/Director Energy Svcs	91	9
_	41 VP/Dir Facility Enginr	524	ę
	42 VP/Dir Design & Constr	161	ĕ
	43 Physical Plant Dirctrs	330	a
_	44 Project Managers	819	ö
	45 Energy Managers	227	3
	46 Construction Managers	103	3
	47 Staff Architects	85	ž
	48 Staff Engineers	605	ge
	49 Space Plnrs/Int Desgnrs	84	e
	50 Energy Director	31	le
je	55 Superintendents	5,301	Ę
	21 Other Exec&Mgmt Titles	536	
_	26 Other Construction/Eng	329	
	60 Director of Maintenance	1,530	-
	61 Dir Maint & Eng	270	ä
	62 Dir Facilities Maint	413	≝
	63 Dir Building & Grounds	308	Ŧ
	64 Dir Bldg/Plant Svcs	78	z
	65 Maintenance Manager	432	a
	66 Facility Mntnce Mgr	302	Ę
	67 Engineering & Maint Mgr	116	e
	68 Building Svcs Mgr/Supv	100	ar
I	69 Plant Manager/Supervisr	98	ត្ត
	70 Building Mntnc Supt	48	Ē
4	71 Building & Grounds Supt	54	ĕ
3	72 Maintenance Supervisor	426	<u>Q</u> .
2	73 Building Supervisor	36	ö
1	74 Fac/Bldg/Maint Engineer	175	Facility Maintenance Decisions
9	75 Other Maintenance Mgmt	216	•,
9		27,127	

	18,689	NUMBER OF BUILDINGS	COUNT
		H 1,000 or more	840
TYPE OF ORGANIZATION	COUNT	G 500-999	501
10 Commercial Buildings	7,302	F 100-499	1,940
20 Government Buildings	2,605	D 50-99	1,757
30 Industrial Buildings	1,285	A 20-49	2,729
40 Hospitality Buildings	572	9 14-19	1,563
50 Medical Buildings	4,565	8 8-13	2,963
60 Retail Buildings	372	7 4-7	4,572
70 Educational Buildings	9,896	6 1-3	7,338
90 Arch Firms/Consultants/Con	530		24,203
	27,127		
· · · · · · · · · · · · · · · · · · ·		GREEN PRODUCT INVOLVEMENT	6,472
LABORATORY MANAGEMENT	4,295	K12-VS Higher Ed	9,550